

A grayscale photograph of a construction site at night. In the foreground, a worker in a hard hat and safety vest stands on a platform, holding a rope. In the background, a large concrete structure is being lifted or positioned by a crane. The scene is illuminated by bright work lights, creating a high-contrast, industrial atmosphere.

Roading New Zealand

Auckland Procurement Workshop

“Sector Challenge and Statement of Support”

By
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Overview

- Why share information?
- Challenges to Solve
- Success examples
- Statement of Support
- Questions?



Why Share Information?

The Invisible Hand of the economy produces efficiencies for society to be better off

(Adam Smith 1776)

The Invisible Hand relies on market information to inform optimal decisions

Markets cannot function efficiently and productively without information sharing



Auckland's Infrastructure Market – Who Needs to Share?

Horizontal Sharing

- Auckland Council
- Auckland Transport
- WaterCare/Utilities
- NZTA
- Consultant to consultant
- Contractor to contractor
- Planners and engineers
- Regulators and operations



Auckland's Infrastructure Market – Who Needs to Share?

Vertical Sharing

- Client
- Consultant
- Contractor
- Subcontractor
- Supplier





Sharing Information/Data to Solve Challenges

RNZ believes this is extremely important for

- Matching supply and demand through having a smooth pipeline of work
- Achieving harmonized procurement with flexibility for specific markets
- Having consistent supplier performance evaluation across clients
- Specifying consistent engineering standards across clients
- Encouraging innovation through alternative tenders and performance based specifications
- Allocating risk appropriately

Examples of Success

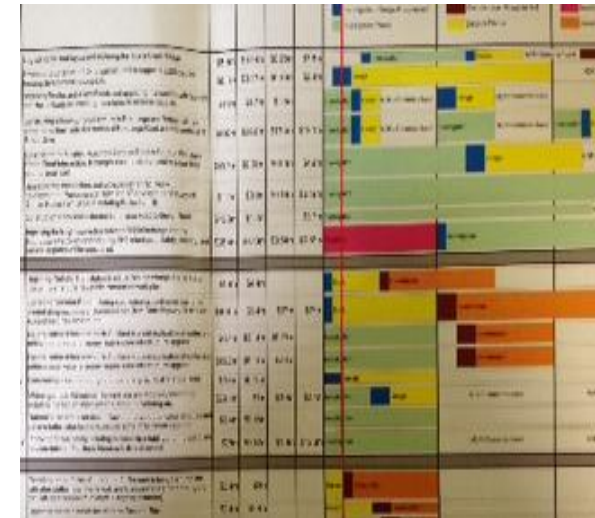
“It is Possible”

Auckland Contracts Group (8 TLAs & Industry)

- Pipeline of works
- Standardized conditions of tendering
- TLA Amendments to NZS 3910
- Standardized health and safety requirements

NZTA (State highways & Industry)

- Smoothed work programmes to enable industry to meet demand
- Agreed contract type for each project
- Numerous improvements in procurement/types of contracts
- Numerous improvements in technical standards/specifications



The image shows a detailed Gantt chart used for project management. It features a grid with multiple rows, each representing a different task or activity. The horizontal axis represents time, and the vertical axis lists various project components. Each task is represented by a colored bar (yellow, green, blue, orange, red) indicating its duration and timing within the overall project schedule. The chart is densely packed with text and data points, typical of a professional project management tool like Microsoft Project or Primavera.

Examples of Success

“It is Possible”

Auckland Transport (AT & Industry)

- Setting up maintenance contracts
- Six monthly industry meetings on pipeline and new initiatives

Roading NZ (Contractors and Clients/Stakeholders)

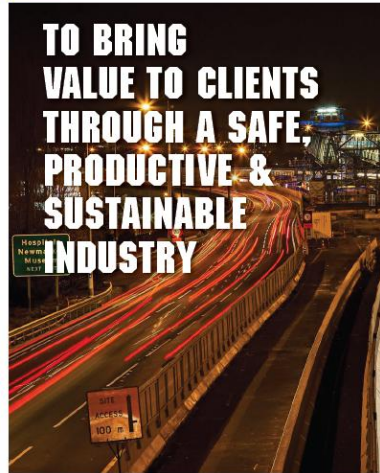
- Strategy to grow contractors to match demand (40% in 2 years)
- Developed up to date best practice (18 technical committees)
- Lifted health and safety performance (Industry Self Governance)
- Lifting industry skills (Trades Regime)

Statement of Support

RNZ totally supports
The Auckland Procurement
Workshop Its Outcomes
and Way Forward

WORKING TOGETHER

**TO BRING
VALUE TO CLIENTS
THROUGH A SAFE,
PRODUCTIVE &
SUSTAINABLE
INDUSTRY**



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Questions

1. Who needs to share information better to make the sector more efficient?
2. What are the 5 top priorities to make the sector more efficient from information sharing?
3. What is the best mechanism to make this happen?

Thank you

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